International Conference on the Two-Wheels Sector in Europe: Present and Future





















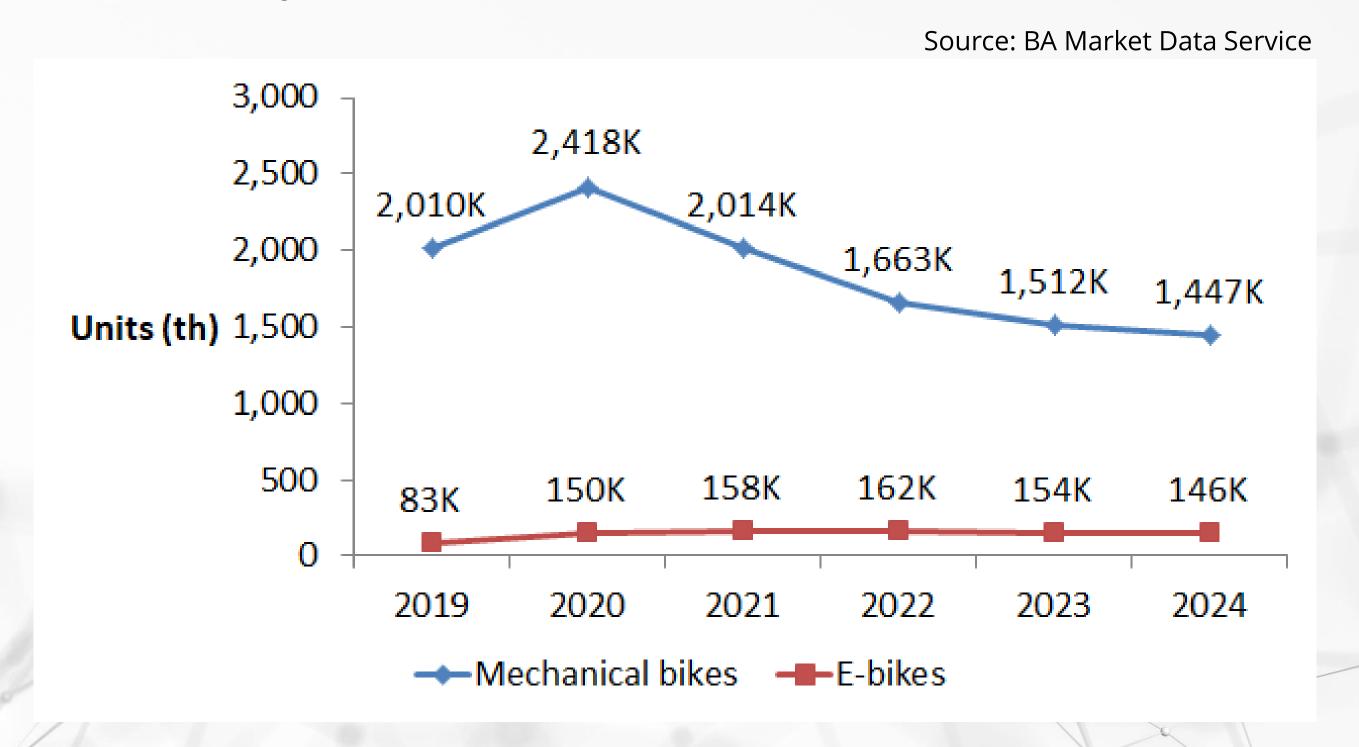




The UK cycle industry trade association

Sales: a new low for the 21st century

Total UK bicycle volume sales, 2019-2024

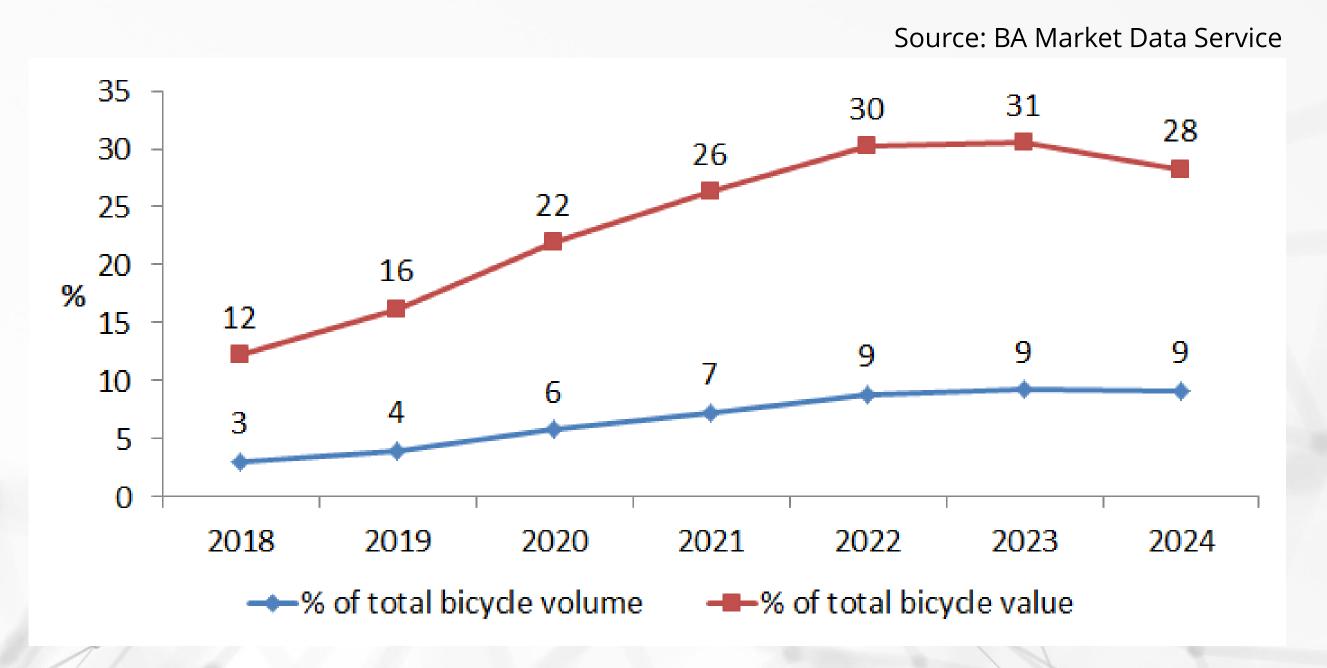


2019 to 2024:

- Bikes **-26%**
- E-bikes **+86%**
- PAC -16%
- Services **+31%**

E-bike share falls for the first time in 2024

E-bike percentage of total bicycle volume & value, 2018-2024



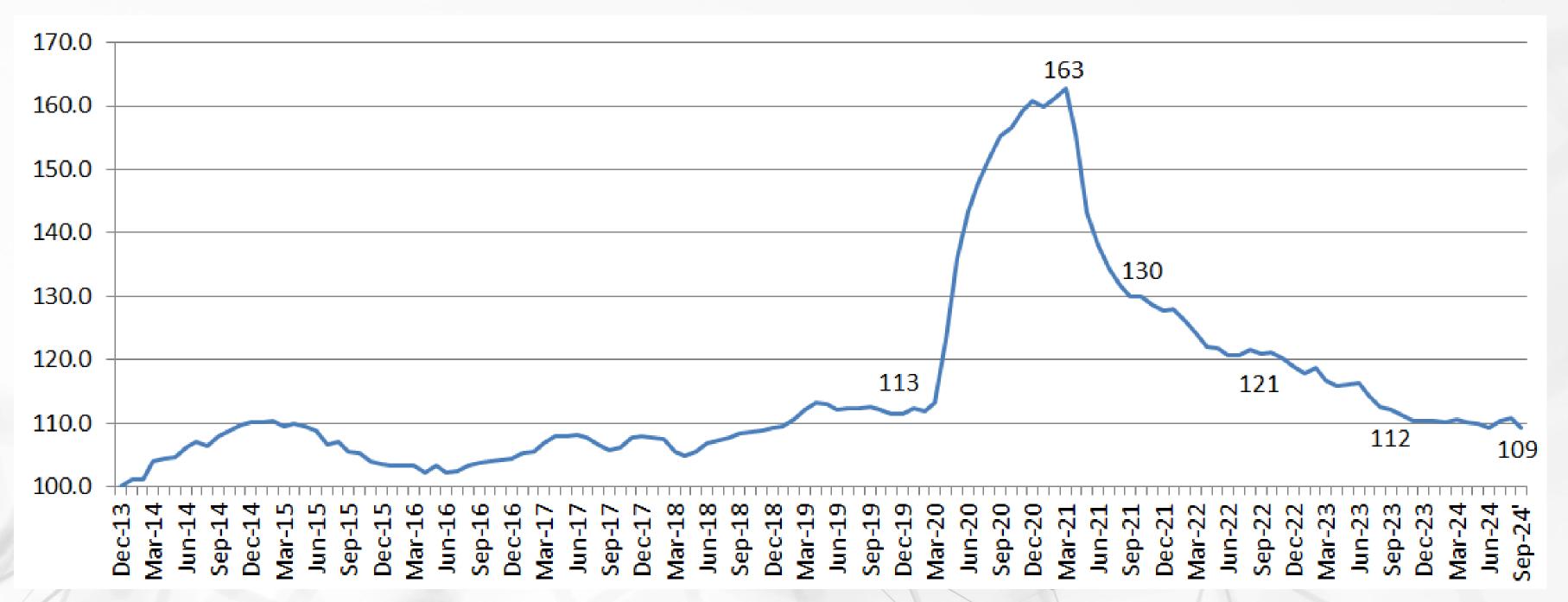
Top 10 EU markets:

- E-bike volume share: **36%**
- E-bike value share: **61%**

Cycling activity falls below pre COVID

Department for Transport Cycling Index, 2013-2024

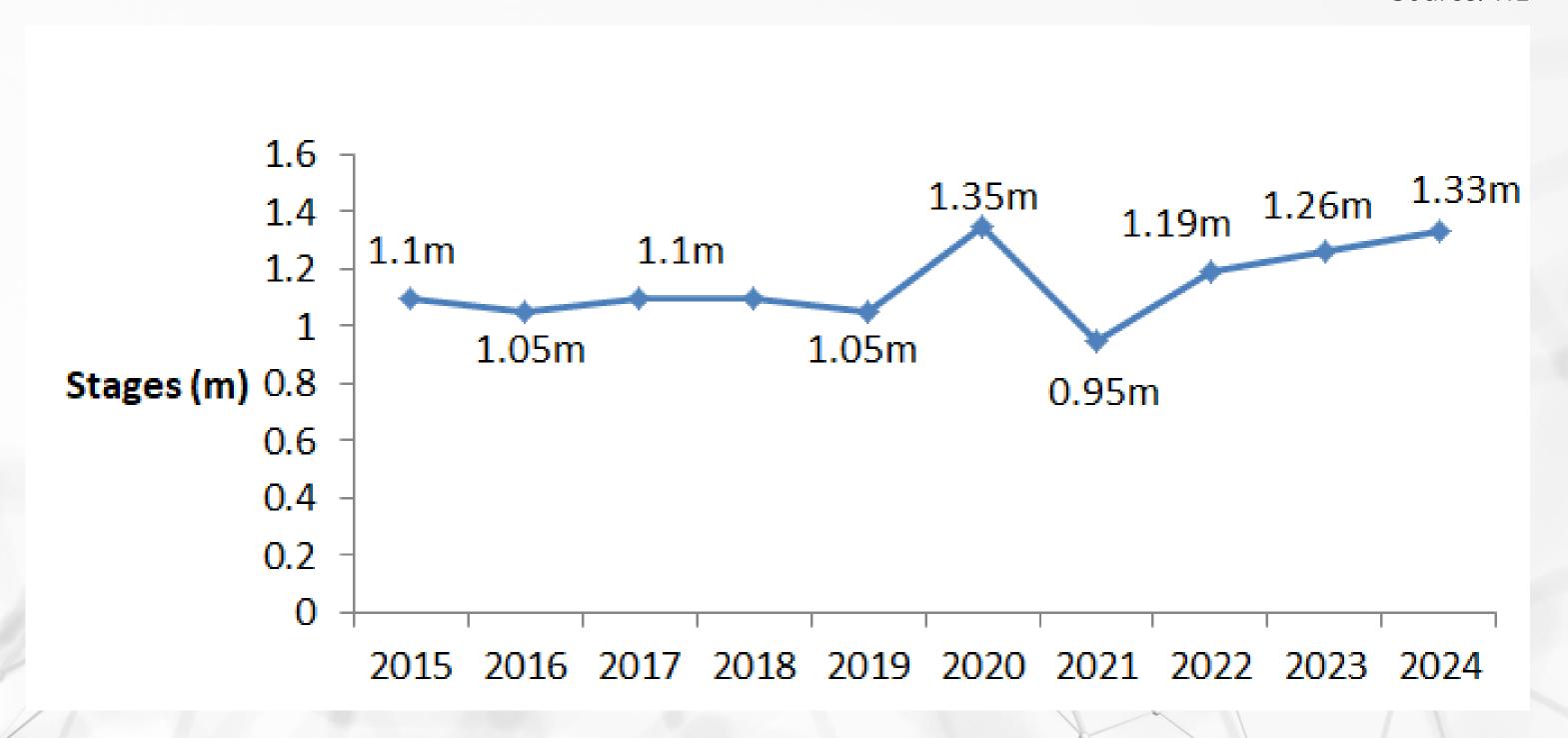
Source: DfT



But a modest rise in London

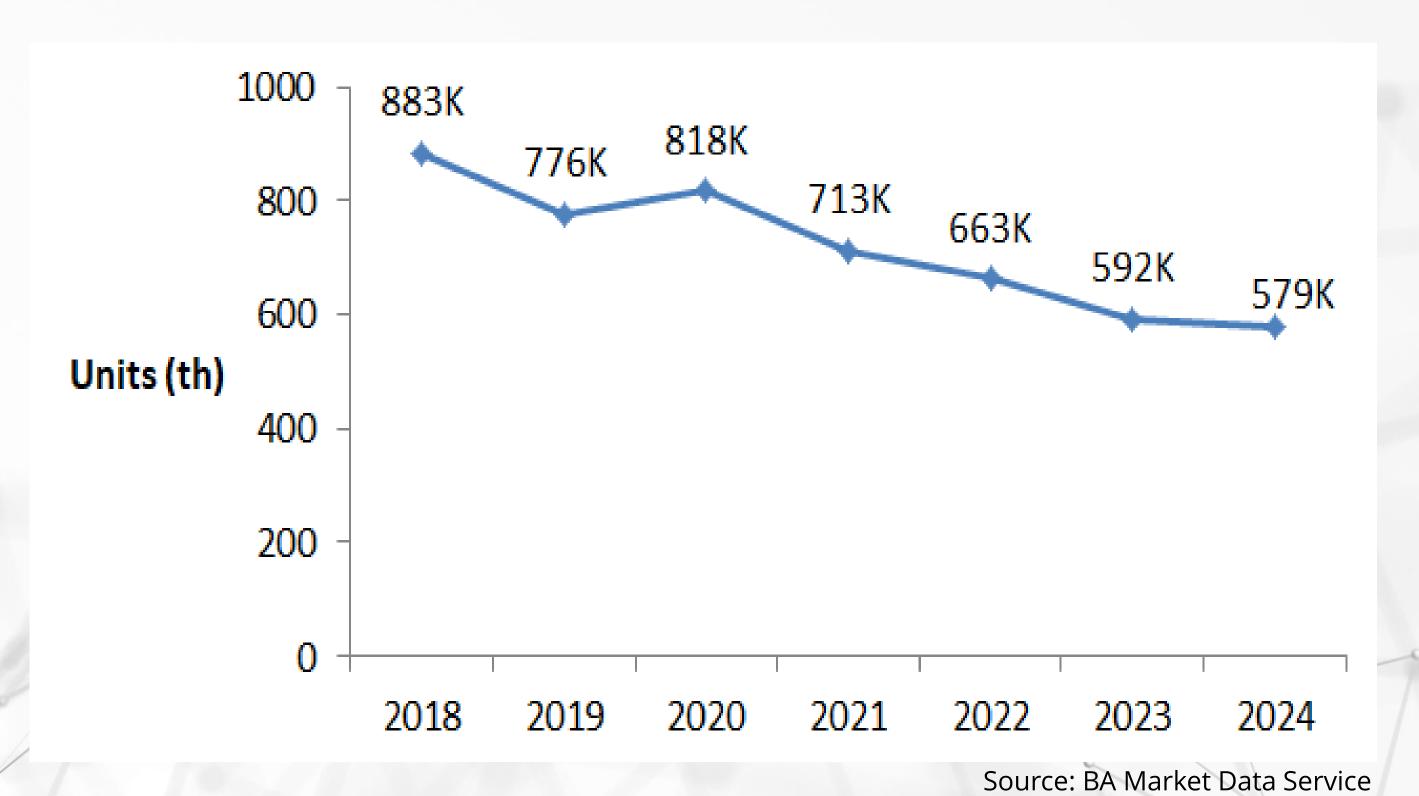
Daily cycling stages in London, 2015-2024

Source: TfL



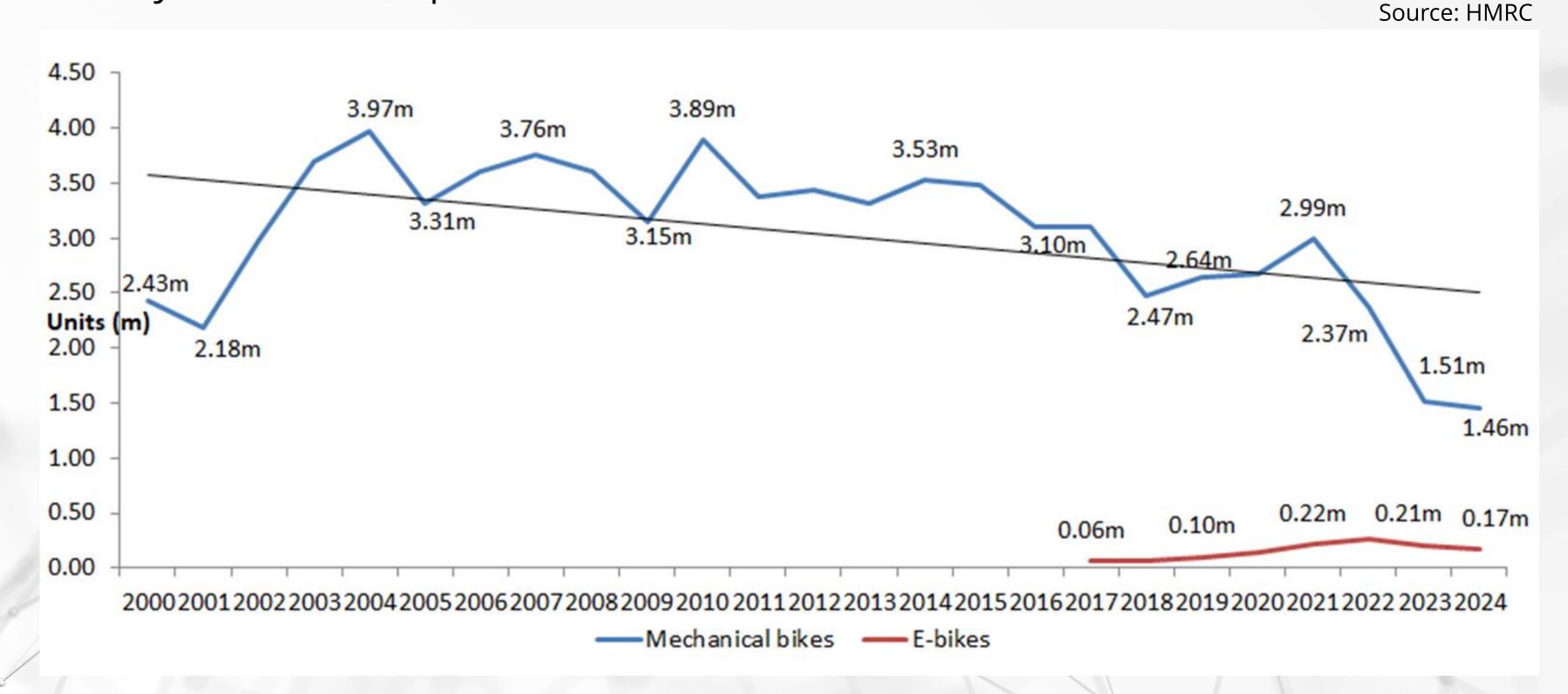
Children's cycling: flat in 2024, decline since 2018

Children's, BMX & balance bike sale volumes combined, 2018-2024

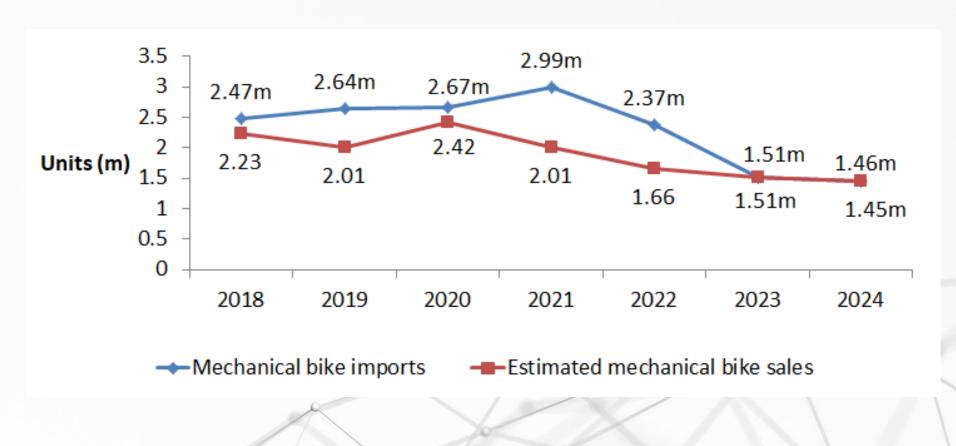


Imports: long term market decline

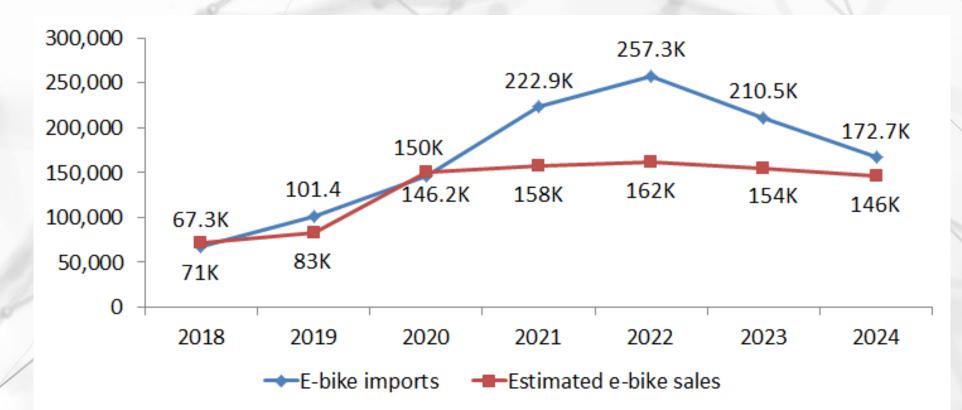
UK bicycle volume imports, 2000-2024



Bicycle imports now in line with sales but e-bike surplus still rising



UK mechanical bicycle volume imports versus estimated total UK volume sales, 2018-2024



UK e-bike volume imports versus estimated total UK volume sales, 2018-2024

Source: HMRC, BA Market Data Service

THANK YOU!

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Organization:

BIKINNOV bikevalueinnovationcenter association

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